



New Hope Clinic Inc.

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A 501(c) (3) nonprofit organization: EIN 31-1614379

2013 Annual Report

Every month, over 300 uninsured, ailing people (nearly 1,100 annually) rely on the New Hope Clinic for access to health care. This report provides an overview of services delivered over the past year, patient demographics, and financial information. We are pleased to tell you that 93 cents of every dollar goes directly to provide program services.

New Hope Clinic is committed to serving the healthcare needs of the underserved in Brunswick County. We deliver a full range of healthcare services, including primary and specialty medical care, dental care, patient education, and prescription medications, at no cost to our patients. With the tireless commitment of our organizational partners, volunteer base, and staff, New Hope Clinic is able to provide an innovative and comprehensive solution for many uninsured Brunswick County residents.

We continue to work closely with our Cape Fear HealthNet partners to create a coordinated system of care for the uninsured. This partnership includes sharing two of our part-time employees with Cape Fear Clinic. RHA Health Services operates the Brunswick County walk-in crisis clinic at New Hope, providing crisis mental health assessments on site, and full psychiatric visits via tele-medicine. The Southport Lion's Club also holds free vision screenings monthly at Clinic.

Some think the Clinic's days are numbered, given that the insurance expansion under the new healthcare law took effect in January 2013. We are here to say the Clinic will stay because the demand for our services is likely to be as high as ever.

The Affordable Care Act is expected to extend coverage to 25 million Americans over the next decade, according to recent government estimates, but that will still leave a projected 31 million people without insurance by 2023. This will definitely be felt here since North Carolina, along with 24 other states, has so far declined to expand Medicaid. There will continue to be gaps in services not covered and we live in an area with a shortage of providers. There are many people in Brunswick County with incomes too low to qualify for subsidies to help buy insurance in the Health Insurance Marketplace, yet they are not eligible for Medicaid.

New Hope Clinic's services will continue to be needed, and we thank you for your support and your interest in serving our community.

Sincerely,

Gretchen Bodinsky
President, Board of Directors

Sheila Roberts
Executive Director

Mission:

To provide basic medical and dental care, diagnostic services and prescription drugs to low income, uninsured residents of Brunswick County and to enhance the quality of life, while preserving the privacy and dignity of every patient.

Vision:

To strive to serve the healthcare needs of Brunswick County residents and continue to increase our healthcare services.

Values:

In everything we do, we will demonstrate our belief in the worth and dignity of all individuals through:

- Compassion
- Teamwork
- Confidentiality
- Integrity
- Community Partnership
- Quality Care
- Financial Responsibility

Services Provided:

- Eligibility Interviews:
Mondays 1pm - 3pm
Thursdays 1pm - 4pm
- Medical diagnosis and treatment:
Mon - Fri 9am - 4pm, other hours as available
- Pharmacy:
Thursdays:
Call before 4pm, pickup 2pm - 8pm
Tuesdays:
Call before 2pm, pickup 2pm - 4:30pm
- By Appointment:
Chiropractor
Dental
Endocrinology Clinic
EKG Clinic
Medical Eye Exams
Weight Management Class
Pharmacy Assistance Program

Open to all Brunswick County Residents

- Diabetes Education Class:
1st Tuesday 7pm - 9pm
Concord United Methodist Church
Supply, NC

3rd Thursday 5:15pm - 6:15pm
New Hope Clinic
- RHA Mental Health Crisis Clinic:
Mon-Fri 8am - 5pm

Dosher Memorial Hospital,
Novant Health Brunswick Medical Center,
New Hanover Regional Medical Center,
Delaney Radiology,
Greensboro Pathology
& many specialty medical practices
have provided laboratory, diagnostic and
treatment services for NHC patients.

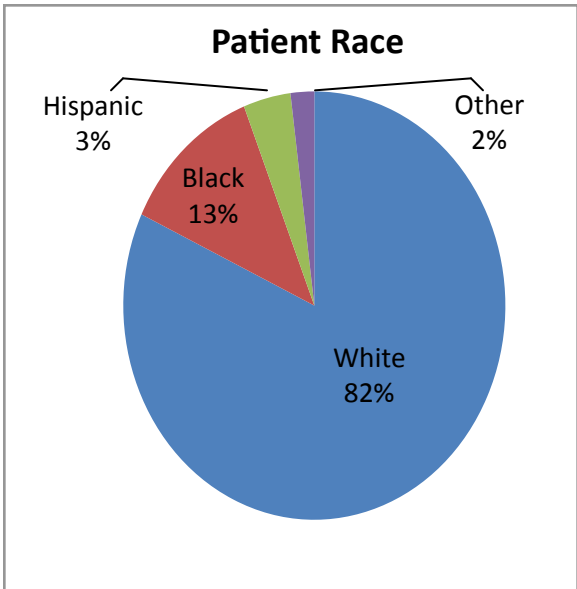
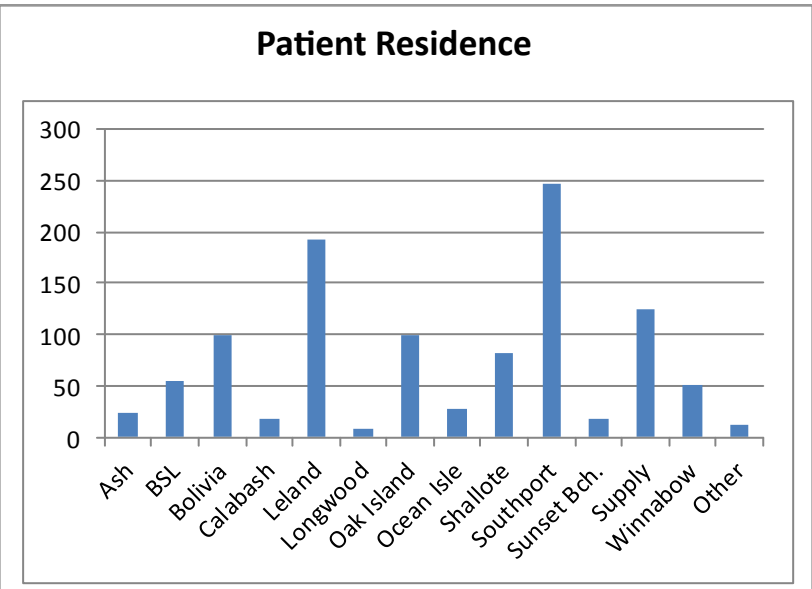
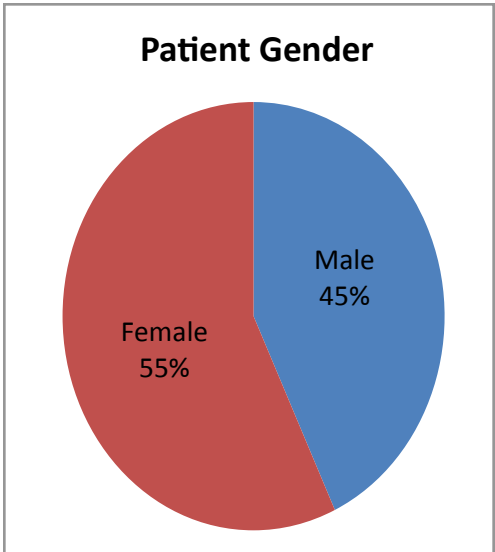
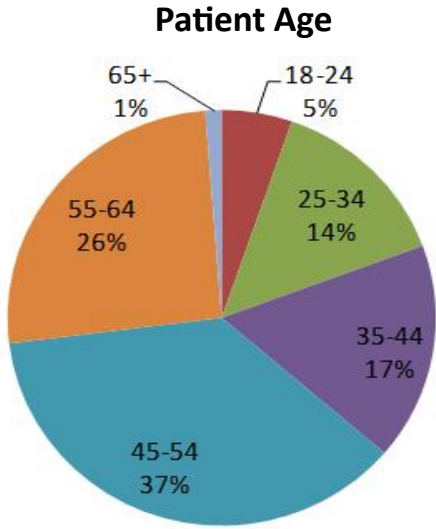
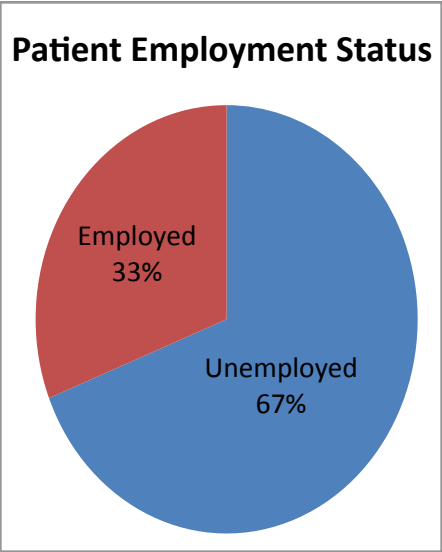
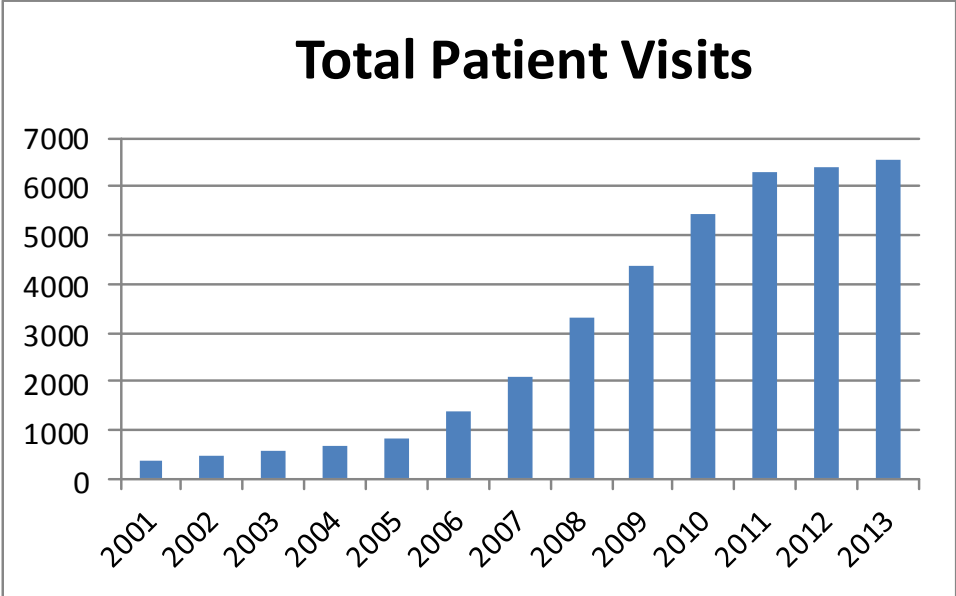
The Value of Services
provided at
New Hope Clinic
in 2013 was
\$2,511,672

New Hope Clinic
patients received
medications valued at
\$843,516
from
Patient Assistance Programs

Although NHC has a
small staff equivalent to 3.5 Full-
Time Employees, we continue to be
a volunteer driven organization.
173 talented individuals donated
9,169 hours of service in 2013.

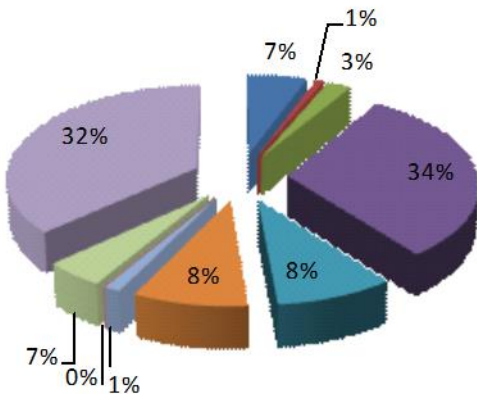
Volunteer Position	# of People	Hours
Medical Doctors	10	231
Dentists	11	140
Chiropractors	3	86
Podiatrist	1	3
Optometrists	3	60
Nurse Practitioners	2	91
Physician Assistants	1	30
Registered Nurses	24	1,182
LPNs	4	100
EMTs / CMAs	6	213
Dental Assistants	13	383
Pharmacists	8	453
Pharmacy Techs	4	296
Interpreters	2	10
Administrative Assts	65	4,583
Eligibility	14	770
Other	48	538
TOTAL VOLUNTEER HOURS		9,169

**1,053
PATIENTS
SERVED
IN 2013**



2013 Report on Revenue and Expenses

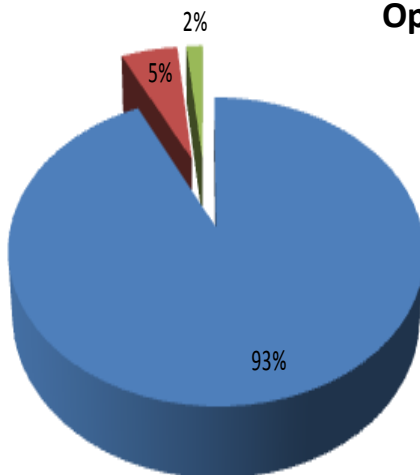
Operating Revenue Sources



■ Individual Contributions	\$39,426	6.55%
■ Corporate Contributions	\$4,451	0.74%
■ Churches & Civic Org Contributions	\$18,473	3.07%
■ Grants - Private Foundations	\$199,769	33.71%
■ Grants - County	\$50,000	8.30%
■ Grants - Other	\$49,899	8.28%
■ Program Service Revenue	\$4,431	0.74%
■ Investment Income	\$168	0.03%
■ Fundraisers	\$44,763	7.43%
■ Noncash contributions*	\$190,910	31.70%

TOTAL : \$602,291

Operating Expenses



■ Program Services*	\$427,586	93.35%
■ Management & General	\$23,314	5.09%
■ Fundraising	\$7,166	1.56%

TOTAL** : \$458,066

*Includes Donated Professional Services valued at \$168,511

**Not included in expenses: Building Principal payments

Board of Directors

Gretchen Bodinsky, RN - President
 Dennis O'Connor - Vice President
 Amie Sloane - Secretary
 Bruce Stenquist - Financial Officer
 June Baker
 Christy Bell
 David Berne
 Harry Einbinder
 M. Sandy Graham, DDS
 Toni Melvin Whitaker

Medical Director

Karen Wood, MD

Dental Director

Jennifer S. Williams, DDS

Pharmacy Director

David E. Anderson, RPH

Staff

Sheila Roberts - Executive Director
 Mable Danford - Receptionist
 Karol Downing - Physician Assistant - Certified
 Rebecca Fairchild - Family Nurse Practitioner - Certified
 Angela Lambert - Registered Nurse
 Aimee Youngblood - Patient Assistance Program Coordinator